

Md. Sharifur Rahman

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I have started my career in multinational corporate company 14 years ago. It has been a long journey where I have achieved experience to handle tough situations, learn to have patience to overcome bad patch, and learn to gather strength to fight back in abrupt situations. The ultimate goal was to achieve company target which I have never failed to attain. During this time I worked as junior level staff to team lead position. I have learned to general techniques to handle difficult situations and also applied my intelligence to find out way to achieve goals. Now I am looking to use my education and experience for big corporate companies as top level decision maker.

Current position:	Head of RF planning and Optimization, Banglalink Account from Huawei
Previous position:	Head of RF planning and Optimization, Teletalk & Robi Account from Huawei
Responsibilities held previously:	Team leader, Technical Project Manager, RF consultant
Experience area:	Technical, Commercial, IT
Educational degree:	MBA, MSc. in Computer Science, BSc. In Computer Engineering
Technical Specialization:	Optimization, Radio Access Network, Technical service delivery, Managed service, Rollout and Swap projects

Total Experience: 14 years (2004-Now)

Huawei Technologies (BD) Co.,Ltd.	:	5 years (Started on 7 th January, 2014)
Banglalink digital communications limited	:	7.5 years (Sep, 2006- Jan, 2014) Optimization, RAN, Technical Division
GrameenPhone Ltd.	:	9 months (2006) Process Improvement, Commercial Division
Telecom Malaysia BD Ltd. (Aktel) - now Robi	:	3 months (2005) Intern, IT Division
IITM [Sub contractor: Asian Development Bank (ADB)]	:	1 year (2004-2005) Area Supervisor, project

Projects:

- Manage Service project:
 - Bharti Airtel MS project
- Swap Project:
 - Orascom Telecom Bangladesh Limited 2G Swap Project (From Vendor end)
 - Robi Axiata 2G and 3G Swap project (From Vendor end)
 - Siemens swap (From Operator end) in Orascom Telecom Bangladesh Limited
 - NSN swap (From Operator end) in Orascom Telecom Bangladesh Limited
 - Ericsson Swap (From Operator end) in Orascom Telecom Bangladesh Limited
- Rollout Project:
 - Teletalk 2G MEP
 - Teletalk 3G MEP
 - Orascom Telecom Bangladesh Limited 3G rollout Project (From Vendor end)
 - Robi 3G rollout project
 - True move 4G rollout project, Thailand
- Modernization Project:
 - Teletalk 2G MEP
 - Robi modernization project of Huawei 2015
 - Orascom telecom 2G Modernization project 2007, 2011 (From operator end)
- Operator's internal Project:
 - EDGE data service implementation
 - GS interface implementation
 - Co-BCH implementation
 - POS service implementation through data network
 - BSS up-gradation

- KPI formation and multivendor alignment
- Network quality improvement
- Multi radio trial
- Various feature trials

Automation project:

- CDM Automation
- Network reporting automation

Career achievements:

- Saved MS contract (1710 2G, 550 3G sites) with Airtel from Huawei by improving network quality in three months, reduced total penalty amount (4.5% of total MS revenue) and eventually secured reward amount in the project.
- Successful handover of "Smartcare" platform to Grameenphone Ltd.
- Successful completion of Lighthouse-1,2 (Network improvement drive) project in Robi Axiata Ltd., met all the target KPI and gain appreciation from CTO which eventually opened door of whole network MS, NPM, NPI service project bidding scope.
- Vision and implement - "Scan booster" tools for CDM division of Grameenphone Ltd. which saved 38400 man-hours per month.
- Successful completion of ADB survey project as supervisor which initiated huge grant for Bangladesh Govt.

Current regular responsibilities:

- Lead, RF Planning and Optimization team
- Member, RF consulting service of Huawei for Bangladesh office
- Operators' C-Level requirement identification
- Identify and analyze operators' competitive advantage over others in Bangladesh
- Analyze customer network to identify improvement scope
- Educate and motivate customers (operators) to use new features and hardware
- Contribute in business case analysis for offering of new products to different operators
- Contribute in company's business decision making process
- Manage business partners
- Assist solution team and project team to achieve company target
- Contribute in global knowledge sharing in international forums
- Competence development follow-up of local engineers
- Lecturer in Huawei virtual University (RF)

Professional training:

- 4G (LTE) Planning and Optimization
- LTE Air Interface & Signaling Procedure
- LTE Overview
- LTE Operation and maintenance
- UTRAN Radio Network Planning
- UMTS Fundamental
- EXP BSS Parameter Planning 2 (Nokia RG 10)
- Basic cell planning Principles
- GPRS System survey
- GSM Radio network tuning
- GSM Radio network features
- GSM RAN statistics Introduction
- Radio Network Parameters for GSM (BR 10)
- E-/GPRS BR10.0 Radio Network Parameters
- BR 10.0 Software Orientation Part 1 (System Overview)
- BR 10.0 Software Orientation Part 2 (Performance Measurement)
- Sun Solaris
- METRICA performance manager administration course
- Team building
- Problem Solving technique
- Astellia – Formation Trending & Aggregation Administration
- Effective communication
- Planning and Organizing
- High performance effective communication skills
- And lots of other management training.

Tools efficacy:	Discovery, OMStar, Nastar, FMA, PRS, M2000, Netact, iDart, Genex Space, SmartCare, RND, TEMS, NEMO, ACTIX, Astellia, Expert level proficiency in MS ACCESS, MS EXCELL, MS Office and several Programming Languages
Publication:	Have several publications in international journals/ conference papers related to advance computing. Links can be presented upon entreaty.
Awards:	Among several awards most significant awards are Vice chancellor's award (Gold medal) for academic excellence, Govt. Scholarships for academic performance and Future star (Gold medal) award from Huawei in 2016.
Interest:	Photography (Awarded in several exhibitions for photography). Flickr link: http://www.flickr.com/photos/sohel_photo
Expected Position:	Director/Head of department/Management Trainer
Availability:	2 months for normal notice
Reference:	Will be succumbed upon requirement.